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SUBJECT: THE FIRST MEETING OF THE CARIBBEAN GROUP FOR
COOPERATION IN ECONOMIC DEVELOPMENT

REFS: A) PARIS 15743; B) STATE 147827; C) STATE 148142

1. SUMMARY

THE FIRST REGULAR MEETING OF THE CARIBBEAN GROUP FOR COOPERATION IN ECONOMIC DEVELOPMENT WAS A SIGNIFICANT SUCCESS FROM BOTH RECIPIENT AND DONOR VIEWPOINTS. IN FACT, RESULTS EXCEEDED ALL BUT THE MOST OPTIMISTIC PRIOR EXPECTATIONS. THE RESULTS WERE ALSO A MAJOR ADVANCE FOR U.S. POLICY, WHICH HAS STRONGLY SUPPORTED A MULTILATERAL APPROACH TO THE PROBLEMS OF THE CARIBBEAN. SPECIFIC ACTIONS INCLUDED THE ESTABLISHMENT OF THE CARIBBEAN DEVELOPMENT FACILITY (CDF) WITH INITIAL PLEDGES PROVIDING PROSPECT THAT 125 MILLION DOLLARS TARGET WILL BE MET OR EXCEEDED; ORGANIZING A COORDINATING COMMITTEE FOR TECHNICAL ASSISTANCE IN THE REGION; AGREEMENT TO THE GENERAL RECOMMENDATIONS OF THE IBRD ON LIMITED OFFICIAL USE

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SECTORAL COOPERATION AND SOME SPECIFIC DECISIONS IN THIS

AREA. ONE OF THE MOST SATISFACTORY DEVELOPMENTS DURING THE MEETING WAS THE STRONG COMMITMENT TO STRENGTHEN AND EXPAND COMMON SERVICES DEMONSTRATED BY MOST OF THE LDC'S. RECIPIENTS ALSO INDICATED A FIRM COMMITMENT TO SELF-HELP MEASURES. BEYOND THESE SPECIFICS, THERE WAS A GENERAL SATISFACTION IN THE PROCESS OF WORKING TOGETHER, A WILLINGNESS TO REACH OUT BEYOND TRADITIONAL RELATIONSHIPS AND DEFINITIONS, AND WIDESPREAD AGREEMENT ON THE NEED TO STRENGTHEN REGIONAL INSTITUTIONS. DONORS NOT SUPPORTING THE CDF, PARTICULARLY GERMANY AND JAPAN, CAME IN FOR SOME CRITICISM, AND JAPAN WAS THE TARGET OF SEVERAL SHARP ATTACKS ON VARIOUS GROUNDS. THESE VIEWS ASIDE, HOWEVER, THE ATMOSPHERE OF THE MEETING WAS POSITIVE AND COOPERATIVE RATHER THAN BITTER AND CONTENTIOUS AS IS SO OFTEN THE CASE IN NORTH/SOUTH TYPE DISCUSSIONS.

2. DONOR ATTITUDES

DONOR ATTITUDES DURING THIS FIRST CARIBBEAN GROUP (CG)
MEETING REFLECTED THOSE IN THE TWO DONORS MEETINGS HELD

DURING THE PAST SIX WEEKS (REFTELS). TRADITIONAL DONORS, ESPECIALLY THE U.S., THE U.K., AND CANADA TOOK A POSITIVE AND FORTHCOMING STANCE. ALL THREE GOVERNMENTS EMPHASIZED THAT THE ADDITIONAL ASSISTANCE THEY WERE PREPARED TO PROVIDE HAD TO BE MATCHED BY ADEQUATE SELF-HELP ACTIONS ON THE PART OF RECIPIENTS. THE U.K. EXPRESSED REGRET THAT THE 27 MILLION POUNDS IN SPECIAL ASSISTANCE IT HAD COMMITTED TO THE AREA BETWEEN THE DECEMBER AND JUNE MEETINGS COULD NOT BE APPLIED TO ITS CDF CONTRIBUTION, BUT ACCEPTED THE RULING OF THE IBRD THAT THIS LARGE CONTRIBUTION COULD NOT BE CONSIDERED AS PART OF THE CDF SINCE IT HAD ALREADY BEEN OBLIGATED AND PARTLY EXPENDED. VENEZUELA STUCK TO GENERALITIES AND FOR MOST OF THE WEEK WAS STRANGELY SILENT WITH REGARD TO SPECIFIC COMMITMENTS. ONLY IN THE FINAL LIMITED OFFICIAL USE

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PAGE 04 STATE 162574

SATURDAY SESSION DID THE GOV CONFIRM ITS EARLIER OFFER TO MEET TEN PERCENT OF THE CDF REQUIREMENTS. TRINIDAD ONCE AGAIN REITERATED ITS CONCERN FOR THE REGION, REVIEWED ITS SUBSTANTIAL ASSISTANCE RECORD OVER THE PAST FOUR YEARS, AND INDICATED ITS DETERMINATION TO PURSUE A BILATERAL COURSE IN THE FUTURE. THE FRG INDICATED THAT IT WAS CONSIDERING A NEW LOAN OF 7 MILLION DOLLARS TO THE CARIBBEAN DEVELOPMENT BANK FOR NEXT YEAR BUT OTHERWISE MADE NO NEW COMMITMENTS. FRANCE AND THE NETHERLANDS PLEDGED SMALLER AMOUNTS WHICH WILL BE DISBURSED THROUGH BILATERAL CHANNELS. JAPAN REVIEWED ITS PREVIOUS MODEST ASSISTANCE TO THE REGION AND INDICATED THAT IT WAS HAVING BILATERAL DISCUSSIONS WITH JAMAICA ON ADDITIONAL ASSISTANCE, BUT SPECIFICALLY REJECTED PARTICIPATION IN MULTILATERAL ASSISTANCE EFFORTS.

3. RECIPIENT ATTITUDES

SPEAKING PRIMARILY THROUGH FOREIGN MINISTER HENRY FORDE OF BARBADOS AND PREMIER PAUL SOUTHWELL OF ST. KITTS, BOTH EXTREMELY PERSUASIVE AND ELOQUENT SPOKESMEN, RECIPIENTS EVIDENCED STRONG SUPPORT FOR THE CARIBBEAN GROUP APPROACH TO THE PROBLEMS OF THE CARIBBEAN. INDEED, THE POSITIVE ATTITUDE OF RECIPIENTS TOWARDS A MORE COOPERATIVE AND REGIONAL APPROACH WAS ONE OF THE SURPRISES OF THE MEETING GIVEN THE VAGUE MIASMA OF SKEPTICISM AND CYNICISM THAT CLOUDED THE DECEMBER MEETING, AND THE LONG HISTORY OF INTERNAL DIVISIONS AND RIVALRIES IN THE REGION. IN FACT, THERE WERE NO REAL NAY-SAYERS TO THE PROPOSITION OFTEN ADVANCED DURING THE MEETING THAT A FAR GREATER DEGREE OF REGIONAL COOPERATION IS NOT ONLY DESIRABLE BUT ESSENTIAL IF AN ACCEPTABLE RATE OF ECONOMIC GROWTH IS TO BE ATTAINED. WE RECOGNIZE THAT THE CG HAS NOT SUCCEEDED IN REPEALING THE DEVISIVE HISTORY OF THE REGION, AND THAT SOME OF THE LIMITED OFFICIAL USE

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PAGE 05 STATE 162574

LEADERS PRESENT MAY HAVE SUPPORTED THE IDEAL OF INCREASED COOPERATION AS A PRICE FOR ACCESS TO INCREASED ASSISTANCE. NONETHELESS, A GENERAL ACCEPTANCE OF INCREASED REGIONAL COOPERATION AS A GOAL STRIKES US AS A SIGNIFICANT STEP FORWARD.

OF PARTICULAR IMPORTANCE IN THIS AREA WAS THE GENERAL ACCEPTANCE BY THE LDC'S OF THE GOAL OF BROADENED AND STRENGTHENED COMMON SERVICES IN THE EASTERN CARIBBEAN. SPECIFICALLY, IT WAS AGREED TO ESTABLISH POOLS OF EXPERTS IN CERTAIN AREAS TO ASSIST THE GOVERNMENTS OF THE REGION, ESPECIALLY IN THE FIELDS OF ECONOMIC PLANNING AND PROJECT DEVELOPMENT. THERE WAS ALSO DISCUSSION OF ESTABLISHING OR STRENGTHENING COMMON SERVICES INITIALLY IN THE FIELDS OF AUDIT, STATISTICS, PROCUREMENT, AND POSSIBLY SOME ASPECTS OF TAX ADMINISTRATION. ONCE AGAIN, THERE WAS NO NAY-SAYER TO THE PRINCIPLE OF EXPANDED COMMON SERVICES, THOUGH MOST LDC SPOKESMEN TOOK THE SOUND POSITION THAT EXPANDED COMMON SERVICES MUST BE COST EFFECTIVE. EVEN GRENADA'S PREMIER SIR ERIC GAIRY ENDORSED THE GENERAL CONCEPT OF COMMON SERVICES.

ALTHOUGH THE ATTITUDE OF RECIPIENTS WAS GENERALLY POSITIVE AND COOPERATIVE, ALL WAS NOT SWEETNESS AND LIGHT. SOME DONORS, INCLUDING THE U.S., CAME IN FOR CRITICISM BECAUSE OF THE TERMS ON WHICH ASSISTANCE IS OFFERED TO THE LDC'S, AND LIMITATIONS PLACED ON MARKET ACCESS FOR CARIBBEAN PRODUCTS. OTHER MORE DISTANT DONORS WERE CRITICIZED FOR THE PAUCITY OF THEIR ASSISTANCE GIVEN THEIR TRADE AND ECONOMIC INTERESTS IN THE AREA. JAPAN WAS THE TARGET OF

THREE VERY SHARP ATTACKS BY RECIPIENTS (FOREIGN MINISTER FORDE OF BARBADOS, DEPUTY PREMIER LESTER BIRD OF ANTIGUA, PREMIER PAUL SOUTHWELL OF ST. KITTS) BECAUSE ITS ASSISTANCE IN THE AREA IS SMALL RELATIVE TO ITS GROWING TRADE, AND ALSO BECAUSE OF ITS "RUTHLESS" EXPLOITATION OF THE REGION'S LIMITED OFFICIAL USE

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PAGE 06 STATE 162574

FISHERIES.

4. THE CARIBBEAN DEVELOPMENT FACILITY (CDF)

THE CARIBBEAN DEVELOPMENT FACILITY RECEIVED SUBSTANTIAL SUPPORT FROM DONORS AND WAS STRONGLY SUPPORTED BY RECIPIENTS. AT THE END OF THE WEEK THE IBRD CALCULATED THAT NEARLY 112 MILLION DOLLARS IN CDF TYPE ASSISTANCE HAD BEEN PROMISED BY DONORS IN ONE FORM OR ANOTHER. (AN ADDITIONAL

7-8 MILLION DOLLARS SEEMS LIKELY FROM CANADA AND U.K.). THE IBRD CALCULATION INCLUDED 30 PERCENT ON THE ORIGINAL 125 MILLION DOLLARS CDF TARGET FROM THE U.S. AND A SIMILAR 10 PERCENT COMMITMENT FROM VENEZUELA. THE BANK LEFT THE DOOR OPEN FOR ADDITIONAL CONTRIBUTIONS OR COMMITMENTS LATER, AND CONSIDERING SOME SUBGROUPS WILL ONLY BE HELD AT A LATER DATE, IT WAS ASSUMED THAT THE 125 MILLION DOLLAR TARGET WOULD BE MET. IN HIS CLOSING REMARKS THE CHAIRMAN INDICATED THE ORIGINAL TARGET WAS TOO LOW BECAUSE REQUIREMENTS FOR GUYANA AND THE LDC'S HAD BEEN UNDERESTIMATED. THE CHAIRMAN INDICATED THAT THE WORKING GROUP OF IFI'S WHICH IS TO COORDINATE THE CDF WOULD MEET SOON TO GET IT UNDERWAY. IT WAS GENERALLY AGREED THAT THE CDF SHOULD NOT SIMPLY BE A CLEARING HOUSE AND BOOKKEEPING MECHANISM, BUT SHOULD ALSO SERVE AN AUDIT ROLE (MONITORING BOTH DONOR AND RECIPIENT COMMITMENTS) AND PROVIDE PERIODIC REPORTS.

5. REGIONAL FUNCTIONAL STUDIES

THE GROUP REVIEWED AND AGREED IN GENERAL WITH THE RECOMMENDATIONS CONTAINED IN THE WORLD BANK STUDIES ON REGIONAL TRANSPORTATION, AGRICULTURE, AND INDUSTRY. SPECIFICALLY, IT WAS AGREED TO INCREASE REGIONAL COOPERATION IN AGRICULTURAL RESEARCH AND CONSIDER THE TRANSFORMATION OF CARDI INTO AN INTERNATIONAL RESEARCH CENTER FOR THE REGION ASSOCIATED WITH THE CONSULTATIVE GROUP FOR INTERNATIONAL AGRICULTURAL RESEARCH. IT WAS ALSO AGREED THAT CONSIDERATION LIMITED OFFICIAL USE

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PAGE 07 STATE 162574

SHOULD BE GIVEN TO ESTABLISH A CARIBBEAN AIR TRANSPORT BOARD AND, THAT DEVELOPMENT FINANCE CORPORATIONS (DFC'S) OF THE REGION SHOULD RECEIVE INCREASED TECHNICAL ASSISTANCE IN ORDER THAT THEY MAY FULFILL THEIR ROLE AS A MAJOR FINANCING SOURCE FOR THE MANUFACTURING SECTOR. FINALLY, IT WAS AGREED TO GIVE A HIGH PRIORITY TO TOURISM AND THAT A SPECIAL REVIEW OF THIS SECTOR SHOULD BE PREPARED FOR THE NEXT CG MEETING.

6. TECHNICAL ASSISTANCE

THE PROPOSALS CONTAINED IN THE REGIONAL SECTORAL REPORTS ALONG WITH OTHER TECHNICAL ASSISTANCE PROPOSALS WOULD, IT WAS DECIDED, BE REFERRED TO A STEERING COMMITTEE ESTABLISHED BY THE CG. THE COMMITTEE WOULD INCLUDE THE FOUR SPONSORING FINANCIAL INSTITUTIONS PLUS THE UNDP, WITH THE UNDP IN THE CHAIR. IN ADDITION CARICOM AND THE CARIBBEAN DEVELOPMENT AND COOPERATION COMMITTEE OF ECLA WOULD PARTICIPATE IN ITS WORK. THE ECCM WOULD BE ASSOCIATED WITH THE WORK OF THE COMMITTEE WITH REGARD TO THE LDC'S. IT WAS AGREED THAT THE COMMITTEE WOULD MEET AT LEAST TWICE A YEAR, THE FIRST TIME WITHIN FOUR TO SIX WEEKS. THE FIRST

MEETING WILL BE HELD IN BRIDGETOWN AT THE CDB HEADQUARTERS. THE STEERING COMMITTEE WILL NOT INTERVENE IN EXISTING DONOR-RECIPIENT TECHNICAL ASSISTANCE ARRANGEMENTS BUT RATHER SUPPLEMENT THESE ARRANGEMENTS BY IDENTIFYING, EVALUTATING AND RECOMMENDING FUNDING FOR UNMET PRIORITY TA NEEDS AT THE REGIONAL AND NATIONAL LEVEL AND AT BOTH THE PREINVESTMENT AND IMPLEMENTATION STAGES.

7. REGIONAL SUBGROUPS

THE CORE OF THE CG MEETING OCCUPYING THREE OF THE FIVE AND ONE HALF DAYS WAS DEVOTED TO THE SEVERAL GEOGRAPHIC SUBGROUPS. SUBGROUP MEETINGS WERE HELD ON JAMAICA, GUYANA, BARBADOS, AND THE LDC'S. THE SUBGROUP ON THE LDC'S LIMITED OFFICIAL USE

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PAGE 08 STATE 162574

DIVIDED IN TURN INTO WORKING PARTIES ON EACH INDIVIDUAL STATE. THE SUBGROUP MEETINGS WERE PARTICULARLY VALUABLE BECAUSE THEY FOCUSED ON THE SPECIFIC PROBLEMS AND PROJECTS OF EACH COUNTRY, ALLOWING ITS GOVERNMENT TO MAKE KNOWN BOTH ITS NEEDS AND THE SELF-HELP MEASURES THE GOVERNMENTS HAVE TAKEN AND ARE PROPOSING TO TAKE TO ALLEVIATE THEIR ECONOMIC AND FINANCIAL DIFFICULTIES. THE INCREASINGLY IMPORTANT ROLE IN THE CARIBBEAN BEING PLAYED BY THE IMF WAS EVIDENT IN THESE MEETINGS. SUBGROUP MEETINGS WERE CHARACTERIZED BY FRANK BUT FRIENDLY TALK ON BOTH SIDES.

ALTHOUGH THE PROBLEMS OF JAMAICA ARE THE MOST CRITICAL IN THE REGION, THE SUBGROUP MEETING ON JAMAICA CONSTITUTED PRIMARILY A REPORTING SESSION SINCE THE GOJ HAS RECENTLY REACHED A COMPREHENSIVE THREE-YEAR EFF AGREEMENT WITH THE IMF, THE IBRD HAD REVIEWED AND APPROVED A THREE-YEAR INVESTMENT PLAN, AND A CONSORTIUM OF DONORS HAD BEEN MEETING OVER A PERIOD OF SEVERAL WEEKS TO COME UP WITH ADDITIONAL FUNDING TO SUPPORT THE IMF AGREEMENT. THE LAST OF THESE SPECIAL DONORS MEETINGS OCCURRED EARLY IN THE CG MEETING AND IDENTIFIED OVER 50 MILLION DOLLARS IN SPECIAL ASSISTANCE, MOST OF IT ATTRIBUTABLE ALSO TO THE CDF, TO SUPPORT

THE JAMAICAN EFFORT.

THE GUYANA MEETING WAS MORE DELICATE SINCE THE GOG HAS ONLY RECENTLY COMPLETED NEGOTIATIONS WITH THE IMF STAFF FOR A ONE-YEAR STAND-BY AGREEMENT. FINANCE MINISTER HOPE DESCRIBED THE ECONOMIC SITUATION IN GUYANA AND MEASURES HIS GOVERNMENT HAS TAKEN TO COME TO GRIPS WITH THE CRISIS. HE ALSO ANNOUNCED THAT THE GOG WOULD ENTER INTO A THREE-YEAR AGREEMENT WITH THE IMF, BEFORE THE EXPIRATION OF THE ONE-YEAR LIMITED OFFICIAL USE

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PAGE 09 STATE 162574

STAND-BY. THE IMF IDENTIFIED A 27 MILLION DOLLAR GAP FOR WHICH CDF-TYPE SUPPORT WOULD BE DESIRABLE IN ORDER THAT DEVELOPMENT PROGRAMS THAT HAD BEEN REVIEWED AND APPROVED BY THE CG COULD BE IMPLEMENTED. DONORS RESPONDED BY PROMISING TO CONSIDER LOANS OR PROGRAMS TOTALLING MORE THAN 19 MILLION DOLLARS. THE CHAIRMAN WAS OPTIMISTIC THAT THE REMAINING 7 MILLION DOLLARS WOULD BE FORTHCOMING.

IN THE BARBADOS SUBGROUP, FOREIGN MINISTER FORDE NOTED THAT THE PRIVATE SECTOR MUST BE THE MAIN ENGINE OF ECONOMIC GROWTH AND SAID THE GOB IS COMMITTED TO A CONTINUATION OF MIXED ECONOMY. HE OUTLINED STEPS THE GOB WAS TAKING TO REVERSE THE BALANCE OF PAYMENTS DEFICIT AND INCREASE PUBLIC SECTOR SAVINGS. THE IBRD IDENTIFIED A NEED FOR CDF TYPE FINANCING OF SOME 6 TO 7 MILLION DOLLARS IN EACH OF NEXT TWO YEARS TO HELP MEET LOCAL COSTS OF EXTERNALLY FINANCED DEVELOPMENT PROJECTS. THE CDF WORKING GROUP RECOMMENDED THAT LOANS OF 1.5 MILLION DOLLARS EACH BE CONSIDERED BY THE U.K. AND VENEZUELA AND CANADA, AND THAT 1.5 MILLION DOLLARS BE ALLOCATED TO BARBADOS OUT OF THE FY 78 U.S. CONTRIBUTION OF 20 MILLION DOLLARS.

SUBGROUP MEETINGS ON THE LDC'S PROVIDED A FRAMEWORK FOR THE FIRST SERIOUS MULTILATERAL REVIEW OF THESE COUNTRIES POLICIES AND DEVELOPMENT PROGRAMS. AS NOTED ABOVE, THERE WAS GENERAL SUPPORT OF THE ESTABLISHMENT OF POOLS OF EXPERTS FOR DEVELOPMENT PLANNING AND PROJECT PREPARATION, AND FOR COMMON SERVICES WHERE ADDED BENEFITS COULD BE PROVEN. THERE WAS ALSO STRONG COMMITMENT TO PRIVATE SECTOR DEVELOPMENT. THE CDB, CIDA, U.K. AND EEC INDICATED INTEREST IN FINANCING MOST OF THE SPECIFIC INVESTMENT PROJECTS INCLUDED IN THE IBRD LISTS. IT WAS AGREED THAT SOME CDF ASSISTANCE SHOULD BE USED TO HELP FINANCE COMMON SERVICES AND CURRENT DEVELOPMENT EXPENDITURES RELATED TO HIGH PRIORITY INVESTMENT PROGRAMS. THE ALLOCATION OF RESOURCES TO SPECIFIC LDC'S WOULD BE MADE BY CDB FOLLOWING JOINT LIMITED OFFICIAL USE

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PAGE 10 STATE 162574

RECOMMENDATIONS OF THE IBRD AND IMF STAFF. THE CDF WORKING GROUP RECOMMENDED ALLOCATION OF 2 MILLION DOLLARS FROM THE U.S. CONTRIBUTION TOWARD AN ESTIMATED CDF

REQUIREMENT OF ABOUT 7 MILLION DOLLARS.

8. FUTURE SCENARIO

IT WAS AGREED TO HOLD THE SECOND MEETING OF THE CG IN THE SPRING OF 1979. SUBGROUP MEETINGS ON HAITI, THE BAHAMAS, THE DOMINICAN REPUBLIC, AND THE NETHERLANDS ANTILLES WOULD BE HELD DURING THE REMAINDER OF 1978. THE STEERING COMMITTEE FOR TECHNICAL ASSISTANCE WILL MEET WITHIN SIX WEEKS, AND THERE WILL BE AN AD HOC MEETING OF CDF DONORS TO ATTEMPT TO FILL THE REMAINING CDF REQUIREMENTS, PROBABLY WITHIN THE NEXT THIRTY DAYS.

9. ADDRESSEE POSTS, ALMOST ALL OF WHICH PLAYED AN ACTIVE ROLE IN PREPARATIONS FOR THIS MEETING, CAN TAKE SATISFACTION FROM ITS POSITIVE OUTCOME. CARACAS AND BRIDGETOWN PLAYED A PARTICULARLY SIGNIFICANT ROLE -- CARACAS IN ASSURING MAXIMUM VENEZUELAN PARTICIPATION AND BRIDGETOWN IN ITS PATIENT EFFORTS OVER A LONG PERIOD OF TIME TO EDUCATE AND ORIENT LDC GOVERNMENTS. YOUR EFFORTS ARE MUCH APPRECIATED. ALSO APPRECIATED ARE THE EFFORTS, ALBEIT UNSUCCESSFUL, OF EMBASSIES TOKYO AND BONN TO ELICIT CDF CONTRIBUTIONS FROM YOUR HOST GOVERNMENTS. CONTINUED PRESSURE MAY YET BE SUCCESSFUL ESPECIALLY IN VIEW OF THE SHARP REACTION OF RECIPIENTS DURING THE CG MEETING. KEEP UP THE GOOD WORK. THE CHAIRMAN IN HIS CONCLUDING REMARKS WITH REGARD TO TRINIDAD, NOTED THAT THE ORIGINAL IDEA OF THE CDF EMERGED IN LARGE PART FROM SUGGESTIONS MADE LAST YEAR BY ERIC WILLIAMS AND STATED THE ORGANIZATIONS FORMING LIMITED OFFICIAL USE

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PAGE 11 STATE 162574

THE WORKING GROUP SHARE THE HOPE THAT TRINIDAD AND TOBAGO WILL FIND IT POSSIBLE TO PARTICIPATE FULLY IN THE WORK OF THE CARIBBEAN GROUP. WE UNDERSTAND THERE WILL BE IBRD FOLLOW-UP WITH GOTT. SPECIAL APPRECIATION IS ALSO DUE TO EMBASSY LONDON -- AND ACTING POLITICAL COUNSELOR BINNS IN PARTICULAR -- FOR THE HELPFUL COORDINATION OF THE VISIT OF A.I.D.ASST. ADMINISTRATOR VALDEZ, ARA DEPUTY ASSISTANT SECRETARY BUSHNELL ET AL IN MAY. PRIOR COORDINATION WITH THE U.K. WAS AN ESSENTIAL ELEMENT TO THE SUCCESS OF THE CG MEETING. VANCE

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